Real World Project Management
Delivering Projects in the Real World

- How can we more reliably deliver our projects on time, with the scope and quality customers expect?
- How can we more effectively handle the ambiguity and uncertainty that bog down our projects?
- How can we improve our ability to estimate projects?

Today's leaders are faced with challenging questions like these.
We have proven answers. Let us help you improve your ability to more reliably deliver to the business.

Call 847.550.0974 today to learn how your organization can improve project results.

What You Will Learn

- Why it's not a matter of *if* change will occur on projects--it's only a matter of *when*
- What happens if the *project management triangle* concept is ignored
- How to project success can differ based on perspective and how to *set up a project to succeed*
- Top reasons for why projects *fail* (and key factors contributing to *success*)
- How to more effectively understand stakeholder needs and *manage their expectations*
- How to *increase accountability* with project teams
- How to better understand *project scope*
- How to more effectively determine the *tasks* required for a project
- Important lessons about estimating including *structured techniques* to *improve estimation accuracy*
- Why *critical path* is so critical
- How to use *risk management* processes to better prepare for uncertainties
- How to develop *communication plans* that work
- Why *project retrospectives* are so important and how to conduct them

What Others Are Saying

- "Very impressive! I never once glanced at my watch all day!" D.W., Microsoft
- "Real-life, common sense" approach. M.S., U.S. Patent and Trade Office
- "Andy was credible and spoke from experience." S.P., McKesson Corp
- "Very realistic, very applicable to our projects. Great class! I really enjoyed it!" B.B., Pharmacia
- "The way you interacted with the audience was truly remarkable. You brought folks into the presentation and made them participants instead of attendees.", D.D., U of A

Choose How You Want to Benefit

- Keynote Package
    - 60-90 minutes
    - Ideal for company meetings & conferences
- Workshop package
    - Half day or full day
    - Interactive and practical
- Project Management Program
    - Series of workshops for project managers and team members
    - Optional facilitation of kick-offs, retrospectives, and project manager coaching.

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Living the Learning

The Institute's workshops are specifically designed to help your participants live the learning, including:

- **Dynamic, interactive sessions focused on practical application**
Participants learn in our uniquely interactive and practical learning formats. No boring lecture of theory. Focus is on what works in the real world, not just a whiteboard.

- ***2 Minute Boosters* and *Gold Sheet***
Our *Gold Sheet* keeps the focus on what the learner will do as a result of the workshop. Focus is on action. Afterwards, participants receive our *2 Minute Boosters*, a concise, action-oriented e-mail each week summarizing a key concept from the class. Each Booster can be read in 2 minutes or less and helps reinforce what is learned in class.

- **Workshop Resources CD**
Templates and other resources are provided to participants in a Workshop Resources CD.

Institute for Leadership Excellence & Development Inc.

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Your Satisfaction Guaranteed!

Learning to more effectively lead and deliver in an environment of uncertainty is critical for your staff. Feedback from this session indicates that participants actually enjoy the learning process and walk away with practical solutions that can provide benefit starting right away.

I am so confident you will be satisfied with the results of this learning session that I offer a 100% Satisfaction Guarantee! Just let me know if you would like to speak with a client who has previously benefited from this learning session!

Andy Kaufman